



## DHL GLOBAL MAIL

DHL Global Mail delivers worldwide shipping and mailing solutions that offer a full range of service options, substantial postage savings and superior delivery speed. This unmatched combination allows us to provide businesses and other high-volume mailers with the best value in the industry.

With US headquarters in Weston, Florida, DHL Global Mail is part of Deutsche Post DHL, the world's leading logistics company. DHL Global Mail's heritage as a mail expeditor dates back to 1990, and today we are one of the largest Workshare partners of the U.S. Postal Service. Over the years we have perfected a streamlined process that accelerates domestic and international mail delivery while securing significant postal discounts. With this expedited model and one of the world's largest delivery networks, we provide industry-leading transit times throughout the US and to more than 220 other countries and territories. At the same time, our efficiency enables us to offer key advantages — such as free access to our best-in-class Customer Web Portal — while maintaining competitive rates. And DHL Global Mail is continually working to further enhance our service offerings.

We recently added international shipments to our Web Portal, where customers can view tracking information and manage their mail programs. DHL Global Mail has also increased our use of five-digit ZIP Code sorting for parcels to an industry-leading 83% of customer shipments nationwide. For international shipping with full visibility, we added the U.K. and Japan this year to the long list of destinations available for our Globalmail Parcel Track & Trace service.

In addition to meeting our customers' shipping and mailing needs, DHL Global Mail also helps companies work toward their environmental goals. Our Budget ground service offers a domestic mail and parcel option that impacts the ecosystem much less than air transport from express couriers. We are improving our carbon efficiency through our pioneering GoGreen program, and we partner with other environmentally conscious organizations like the USPS.



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**LEE SPRATT**  
CEO

Lee Spratt is CEO of DHL Global Mail — Americas, which provides unmatched solutions for high-volume mailers and parcel shippers. Prior to attaining this position in 2008, he held a succession of top leadership roles at the company after arriving in 2004. That year, he was Vice President of Sales & Marketing at QuikPak, when the catalog fulfillment provider was integrated with Deutsche Post Global Mail and SmartMail to form DHL Global Mail. Mr. Spratt previously held upper management positions at CheckFree Corp. and AT&T/Lucent Technologies. Under his leadership, DHL Global Mail is dedicated to simplifying the lives of customers and making them, the company's employees and its investors more successful. Toward that end, Mr. Spratt places a high priority on maintaining strong partnerships with the USPS and other postal authorities worldwide. He also is focused on continuous service enhancement through Six Sigma methodology and reducing DHL Global Mail's environmental impact with its GoGreen initiatives.